

THIRD QUARTER REPORT SEPTEMBER 30, 2003





#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **Operating Results**

Net investment income

The Company's net investment income in the third quarter of 2003 was \$947,000 compared to 2002 net investment income of \$641,000. On a year to date basis, the net investment income increased to \$3,859,000 in 2003 from \$3,726,000 in 2002. On a per common share basis, net investment income for the quarter increased to \$0.17 in 2003 from \$0.11 in 2002 and on a year to date basis to \$0.68 in 2003 from \$0.65 in 2002.

Foreign dividend income in the third quarter increased to \$1,073,000 in 2003 from \$940,000 in 2002 and to \$4,702,000 in 2003 from \$4,227,000 in 2002 on a year to date basis. Canadian dividend income in the third quarter increased to \$416,000 in 2003 from \$405,000 in 2002 but decreased to \$1,357,000 in 2003 from \$1,545,000 in 2002 on a year to date basis. Interest income in the third quarter amounted to \$90,000 in 2003, compared to \$25,000 in 2002 and increased to \$232,000 in 2003 from \$136,000 in 2002 on a year to date basis. The increase in interest income is attributable to the securities lending program initiated in the fall of 2002.

Operating expenses in the quarter amounted to \$332,000 (2002 - \$282,000) and to \$992,000 (2002 - \$940,000) on a year to date basis.

Net gain (loss) on investments

The Company's realized gain (loss) and change in unrealized appreciation of investments for the quarter ended September 30, 2003 was a net gain of \$23,271,000 compared with a net loss of \$40,897,000 in 2002. On a year to date basis, the Company earned a net gain of \$44,824,000 in 2003 compared to a net loss of \$37,337,000 in 2002. The performance of the investment portfolio reflected the fact that most equity markets posted positive returns (in local currency) in the current quarter. The increase in performance in 2003 was led by the increase in the value of the investment in E-L Financial Corporation Limited and securities held in Asia. In 2002 the decrease was primarily a result of investments held in the U.S. communications sector.

The investment portfolio of the Company is comprised of a mix of high and low yielding global investments. Net investment income, net realized gain (loss) on investments, net change in unrealized appreciation of investments and net asset value per share will vary significantly from period to period depending on the investment mix which moves with the constantly changing economic environment.

#### **Dividends**

Regular quarterly dividends were paid on our preferred shares. The year to date dividends paid out of net investment income on the common shares outstanding totalled \$0.45 per share in both 2002 and 2003.

#### **Assets**

Total assets at September 30, 2003 are \$413,451,000, which is an increase of 15.3% from the total assets of \$358,455,000 at December 31, 2002. The cost of investments in foreign equities at September 30, 2003 was \$228,434,000, an increase from \$225,347,000 at December 31, 2002. The market value of foreign equities at September 30, 2003 was \$216,271,000 compared to \$204,934,000 at December 31, 2002. The cost of investments in Canadian equities increased in the first three quarters of 2003 to \$31,896,000 from \$26,444,000 at December 31, 2002. The market value of Canadian equities at September 30, 2003 was \$189,736,000 compared to \$149,514,000 at December 31, 2002.

#### Assets (continued)

Overall, the Company's net equity value per share increased to \$69.38 at September 30, 2003 from \$61.12 at December 31, 2002. Based on reinvestment of distributions at month-end net equity values, the Company's value per share increased by 14.3% in the nine months ended September 30, 2003. During the comparable period, the S&P/TSX Composite Total Return Index increased by 13.9% and the MSCI World Index (C\$) decreased by 0.4%.

#### **Liquidity and Capital Resources**

Liquidity refers to the Company's ability to maintain a cash flow adequate to fund operations and capital investments on a timely and cost efficient basis. It is the objective of the Company is to earn an above average rate of return through long-term capital appreciation and dividend income. From time to time, however, assets of the Company may be invested in interest bearing short-term securities pending the selection of suitable equity investments. The Company's income from operations after payment of taxable dividends is used to fund operating costs as well as provide resources for additional investments.

Economic Investment Trust Limited has always been a vehicle for long term growth through investment in common equities. Management believes that over long periods of time, common equities as an asset class will outperform fixed income instruments or balanced funds.

As the fund's investment philosophy is of a long-term nature, short-term volatility is expected and tolerated. We remain confident that our investment strategy will reward our shareholders over the long term.

November 4, 2003

Duncan N.R. Jackman Chairman of the Board

#### **CORPORATE INFORMATION**

#### **Head Office**

10th Floor 165 University Avenue Toronto, Ontario M5H 3B8 Telephone: 416-947-25

Telephone: 416-947-2578 Fax: 416-868-6199

### **External Investment Manager**

Sanford C. Bernstein & Co., LLC, New York

#### **Auditors**

PricewaterhouseCoopers LLP, Toronto

### **Transfer Agent and Registrar**

Computershare Investor Services Inc. 100 University Avenue, 9th Floor Toronto, Ontario M5J 2Y1

Telephone: 416-981-9633 Toll Free: 1-800-564-6253

#### **Stock Exchange Listings**

Common EVT Series A Preferred EVT.PR.A

#### **Net Asset Value**

The Company's Net Asset Value per share is published every Saturday in the Mutual fund section of the Globe and Mail (under "Fund Asset Values") and in the National Post (under "Closed End Funds").

### Economic Investment Trust Limited

# CONSOLIDATED BALANCE SHEET (Unaudited)

	September 30 December 30 Decem	
Assets		
Investments, at indicated market value (cost - \$260,330; December 31, 2002 - \$251,791)  Cash  Short-term investments  Receivable in respect to investments sold  Accrued income on investments  Income taxes receivable  Other assets	\$ 407,283 3,058 635 636 472 1,203 164	3,601 — 1,448 747 1,200 156
	413,451	358,455
Liabilities		
Accounts payable and accrued liabilities	212 494 21,612 22,318	<u> </u>
Net assets, at indicated market value	\$ 391,133	\$ 344,741
Shareholders' Equity		
Capital stock Contributed surplus Unrealized appreciation of investments Retained earnings Total shareholders' equity	\$ 206,147 1,493 125,079 58,414 \$ 391,133	\$ 206,157 1,493 85,025 52,066 \$ 344,741
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#### APPROVED BY THE BOARD:

DUNCAN N.R. JACKMAN Director

J. CHRISTOPHER BARRON Director

### CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

(Onduction)	Three months ended Sept. 30		Nine months ended Sept. 30	
	2003	2002	2003	2002
		(thousands		
INVESTMENT INCOME				
Dividends:				
Foreign	\$ 1,073	\$ 940	\$ 4,702	\$ 4,227
Canadian	416	405	1,357	1,545
	1,489	1,345	6,059	5,772
Interest	90	25	232	136
	1,579	1,370	6,291	5,908
Expenses:				
Operating	332	282	992	940
Income taxes	300	447	1,440	1,242
	632	729	2,432	2,182
NET INVESTMENT INCOME	947	641	3,859	3,726
REALIZED AND UNREALIZED GAIN (LOSS) ON INVESTMENTS				
Net realized gain (loss) on investments	(1,123)	(13,082)	4,770	(10,510)
Net change in unrealized appreciation of investments	24,394	(27,815)	40,054	(26,827)
NET GAIN (LOSS) ON INVESTMENTS	23,271	(40,897)	44,824	(37,337)
INCREASE (DECREASE) IN NET ASSETS FROM OPERATIONS	\$ 24,218	\$ (40,256)	\$ 48,683	\$ (33,611)

## CONSOLIDATED STATEMENT OF REALIZED GAIN (LOSS) (Unaudited)

	Three months ended Sept. 30		Nine months ended Sept. 30		
	2003	2002	2003	2002	
		(thousands	of dollars)		
Proceeds on sales of investments  Cost of investments, beginning of period  Cost of investments purchased during the period	\$ 20,071	\$ 16,100	\$ 79,481	\$ 274,542	
	259,752	261,947	251,791	260,018	
	22,024	19,507	82,181	276,690	
	281,776	281,454	333,972	536,708	
Cost of investments, end of period	260,330	251,656	260,330	251,656	
Cost of investments sold during the period	21,446	29,798	73,642	285,052	
	(1,375)	(13,698)	5,839	(10,510)	
	ed (252)	(616)	1,069		
	\$ (1,123)	\$ (13,082)	\$ 4,770	\$ (10,510)	

(See accompanying note)

### Economic Investment Trust Limited

# NOTE TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

### Summary of significant accounting policies

#### Basis of presentation

The accompanying unaudited interim consolidated financial statements are prepared in accordance with Canadian generally accepted accounting principles ("GAAP") and follow the same accounting policies and methods as the most recent annual financial statements and should be read in conjunction with the notes to the Company's audited financial statements for the year ended December 31, 2002.



## CONSOLIDATED STATEMENT OF INVESTMENTS AS AT SEPTEMBER 30, 2003 (Continued) (Unaudited)

Number of shares		Cost	Market value	% of Market
	South Africa	(000	)'s)	
204,400	Sappi Limited	3,484	3,725	0.9
	Total equities	260,330	406,007	99.7
	Forward Currency Contracts, net - Schedule 1		1,276	0.3
	Total investments	\$ 260,330	\$ 407,283	100.0

### Schedule 1 - Forward Currency Contracts, net

#### Forward contracts to sell foreign currencies for Canadian dollars:

Par value (in millions)	Currency	Number of Contracts	Contract Rates	Settlement Date	Unrealized gain (loss)
42.3	USD	2	1.3773 - 1.4201	Dec. 18, 2003	\$ 1,276

All counterparties currently have an approved credit rating equivalent to A-1+.

### Economic Investment Trust Limited

## CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS (Unaudited)

	Three months ended Sept. 30		Nine months ended Sept. 30		
	2003	2002	2003	2002	
		(thousand	s of dollars)		
INCREASE (DECREASE) IN NET ASSETS RESULTING FROM OPERATIONS	\$ 24,218	\$ (40,256)	\$ 48,683	\$ (33,611)	
DISTRIBUTIONS TO SHAREHOLDERS					
Common shareholders	(842)	(842)	(2,527)	(2,527)	
Preferred shareholders	(19)	(19)	(55)	(57)	
	(861)	(861)	(2,582)	(2,584)	
CAPITAL SHARE TRANSACTIONS Purchase of preferred shares for cancellation			(10)		
TAXATION CHANGES  Net decrease in refundable dividend tax on hand	14	152	301	193	
INCREASE (DECREASE) IN NET	23,371	(40,965)	46,392	(36,002)	
NET ASSETS, BEGINNING OF PERIOD	367,762	379,050	344,741	374,087	
NET ASSETS, END OF PERIOD		\$ 338,085	\$ 391,133	\$ 338,085	

### CONSOLIDATED STATEMENT OF RETAINED EARNINGS (Unaudited)

	 2003		2002	
	 (thousands of d		dollars)	
RETAINED EARNINGS, BEGINNING OF PERIODAdd:	\$ 52,066	\$	57,755	
Net investment income	3,859		3,726	
Net realized gain on investments	4,770		· —	
Refundable taxes recovered	752		861	
	 61,447	_	62,342	
Deduct:				
Dividends from net investment income	2,582		2,584	
Net realized loss on investments	_		10,510	
Provision for refundable taxes	 451		668	
	3,033		13,762	
RETAINED EARNINGS, END OF PERIOD	\$ 58,414	\$	48,580	

Nine months ended Sept. 30

# CONSOLIDATED STATEMENT OF INVESTMENTS AS AT SEPTEMBER 30, 2003 (Unaudited)

Number of shares		Cost	Market value	% of Market
		(00	00's)	
	North America			
	Canada			
212,638	Algoma Central Corporation	\$ 2,973	\$ 10,845	
176,071	Bank of Nova Scotia	4,565	11,110	
326,567	E-L Financial Corporation Limited	6,790	97,970	
31,776	Ecando Investments Limited Classes A, B and common	4,139	24 724	
176,414	The Fulcrum Investment Company	4,139	24,734	
170,414	Limited	464	7,064	
41,044	Magna Int'l Inc. Class A	3,733	4,002	
20,522	MI Developments Inc.	562	636	
214,251	NVG Holdings Limited *			
,	Classes B, C, D, E and common	2,115	20,887	
31,300	Petro-Canada	1,604	1,643	
80,900	Royal Bank of Canada	4,632	4,810	
4,765	TGV Holdings Limited Cl. B *	319	6,035	
		31,896	189,736	46.6
	United States			
83,600	Altria Group, Inc	6,961	4,941	
76,800	Bank of America Corporation	7,517	8,088	
58,100	Chubb Corporation	5,531	5,087	
82,600	Comcast Corp. Sp. Cl A	3,246	3,293	
87,400	ConocoPhillips	6,706	6,457	
76,500	Entergy Corporation	5,471	5,590	
18,500	Fannie Mae	1,578	1,752	
22,200	Freddie Mac	1,588	1,568	
247,100	Hewlett-Packard Company	6,907	6,455	
28,000	Lehman Brothers Holdings Inc	2,583	2,610	
53,000	Metlife, Inc	1,969	2,006	
177,900	Norfolk Southern Corp	4,858	4,441	
144,900	Pfizer Inc.	8,132	5,940	
651,000	Qwest Communications Int'l	7,208	2,987	
61,500	Sempra Energy	2,404	2,437	
114,000	Travelers Property Casualty Corp	2,488	2,443 3,305	
64,000 123,000	Valero Energy Corporation Washington Mutual Inc	3,389 6,408	6,535	
47,000	Whirlpool Corporation	5,412	4,299	
20,000	XL Capital Ltd. Class A	2,449	2,090	
20,000	AL Supital Eta. Glass A	92,805		20.2
	Total North America	124,701	82,324 272,060	20.2 66.8
	Total North America	127,701		00.0
	Latin America			
76,151	Cemex SA	2,988	2,564	
119,900	Petroleo Brasileiro SA ADR	3,533	3,415	
		6,521	5,979	1.5

<sup>\*</sup> The net assets of NVG Holdings Limited and TGV Holdings Limited are invested primarily in the shares of The Bank of Nova Scotia.

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## Economic Investment Trust Limited

# CONSOLIDATED STATEMENT OF INVESTMENTS AS AT SEPTEMBER 30, 2003 (Continued) (Unaudited)

Number of shares		Cost	Market value	% of Market
		(000's	s)	
	Europe, excluding United Kingdom			
25,400	AMB Generali Holding AG	3,897	2,025	
226,900	Arcelor	4,627	3,723	
70,000	Assurance Générale de France	5,249	4,428	
57,500	Aventis S.A.	4,052	4,026	
28,800	Continental AG	1,086	1,131	
81,200	DSM NV	5,060	5,201	
181,400	ENI S.P.A	3,978	3,740	
102,309	Grupo Dragados SA	2,163	2,826	
30,312	HeidelbergCement AG	1,463	1,501	
726,100	Parmalat Finanziaria SPA	3,126	3,075	
51,000	PSA Peugëot Citroen	3,414	2,925	
120,800	Svenska Cellulosa AB	6,237	5,901	
110,770	Volkswagen AG	6,697	6,712	
		51,049	47,214	11.6
	United Kingdom			
265,000	Aviva PLC	2,581	2,775	
145,100	Glaxosmithkline PLC	3,947	4,063	
372,881	Intercontinental Hotels Group PLC	3,156	4,013	
1,273,800	Royal & Sun Alliance	-,	,-	
, -,	Insurance Group	8,472	2,306	
1,273,800	Royal & Sun Alliance	,	,	
, ,	Insurance Group - Rights	_	485	
807,900	Safeway PLC	5,890	5,026	
2,118,000	Vodafone Group PLC	5,327	5,698	
120,500	Whitbread PLC	1,620	1,882	
•		30,993	26,248	6.4
	Asia	00,000	20,210	<b>0.</b> .
90,000	Canon Inc.	5,007	5,936	
7,500,000	China Petroleum & Chemical Corp	2,351	2,810	
694,922	Compal Electronics Reg	5,330	6,611	
31,463	Emerging Markets Investor Fund	1,071	958	
88,000	Honda Motor Company Limited	5,696	4,752	
51,200	Kookmin Bank	2,077	2,265	
200,000	Nippon Meat Packers Inc.	2,493	3,000	
637,000	Nissan Motor Co.	6,937	9,272	
34,200	Posco	4,408	5,296	
32,300	Promise Co., Ltd.	1,457	1,912	
470,000	PTT Public Company Limited	1,242	1,318	
238,000	Shinhan Financial Group Co., Ltd	3,040	4,356	
15,000	Singapore Airlines Ltd	112	124	
17,220	Takefuji Corporation	1,687	1,487	
90	UFJ Holdings Inc.	479	478	
30	2. 2 1.0.d.i.go ii.o.			10.4
		43,387	50,575	12.4
00.000	Australia	405	202	0.4
68,600	Qantas Airways Limited	195	206	0.1

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